

Where we come from

Fusion Media Networks (Fusion) is a business broadband provider and wide area network consultant. Launched in early 2004, Fusion was one of the earliest champions of LLU (Local Loop Unbundling) implementation across the UK, giving businesses a credible and cost effective alternative to BT-based broadband connectivity for the first time.

With key staff drawn from the IT and telecoms sectors, Fusion has steadily developed into one of the UK's major business service providers. This position was cemented in summer 2007, when Fusion was acquired by the Education Development International group (EDI PLC), allowing far greater scale and flexibility for future service expansion, as well as consolidating our current market position.

Never “just another ISP”

Our unique approach to service provision focuses on listening to the clients' needs and providing the best possible solution within budget, whether this is a single DSL-based service or a sophisticated multi-estate network/fibre build. Our approach to customer care and account management is entirely bespoke, and we work with many of our clients on upgrades and alternative technologies as their business grows.

We know how important communication is to your business, and every day we work to challenge industry perceptions that view customers as a number, not a partner.

With our unique access to multiple and diverse telecoms platforms, our own Partner/Reseller channel continues to grow, and it has never been easier to sign up, provision and support your clients via our dedicated portal.

The Future

There are exciting times ahead for the communications market, as lower cost fibre/ethernet availability places high bandwidth solutions within the reach of smaller business as well as large corporates. Fusion is ideally placed to deliver these solutions now, as well as working on innovative new technologies, reinforcing our position further as a cutting edge telecoms provider with second to none levels of customer care and account management.

For further information about how Fusion can help your business, please contact us.